

RECEIVED

2020 FEB -5 P 3:09

January 27, 2020

Board of Directors

Chair

HON. John J. McConnell, Jr.

Vice Chair

Adam Hamblett

Vice Chair

William F. Hatfield

Treasurer

Edwin Santos

Secretary

Mary Leahey

Member at Large

Michael Fine, M.D.

Scot Jones

Mark Stewart

Dr. Margaret Van Bree

Chair Emeritus

Howard G. Sutton

Directors

Nicole E. Alexander-Scott, M.D.

Alden M. Anderson, Jr.

Eileen Howard Boone

Virginia Branch

Barbara Cottam

Gonzalo Cuervo

Jeffrey Dana, Esq.

Karen G. DelPonte, Esq.

Bradford S. Dimeo

Julie Duffy, Esq.

Larry Eichler, Esq.

John Galvin

Vera Gierke

David Gilden, Esq.

John P. Hooper, Esq.

Monica Huertas

Rajiv Kumar, M.D.

Jaclyn Leibl-Cote

Seth Magaziner

Matthew T. Marcello, III, Esq.

Frank Mauran

Michael Mello

Terry Moran

James Procaccianti

Tony Simon

Suzanne Turcotte, Esq.

Comdr. Thomas A. Verdi

M. Teresa Paiva Weed, Esq.

Patrick Wholey

Gayle Wolf

Postal Regulator Commission
901 New York Avenue, NW
Washington, DC 20268

RE: Docket Number RM2017-3

Dear Sirs/Madams,

Crossroads Rhode Island is the largest provider of programs and services to our state's homeless neighbors. Operating 24 hours a day, seven days a week, it is our mission to help homeless or at-risk individuals and families secure stable homes.

We are a nonprofit organization that is heavily dependent on revenues raised through our direct mail fundraising efforts. As a "Large Volume Mailer", mailing over 190,000 annually, we urge you to reconsider your proposal to increase postal rates several times the rate of inflation. Increases which are estimated to reach seven percent a year, or 40 percent compounded for five years will have a negative impact on Crossroads ability to carry out its mission.

In 2019 Crossroads Rhode Island was able to provide the critical resources necessary to help Rhode Island's most vulnerable residents overcome barriers, find permanent housing and ultimately rebuild their lives. Over the last twelve months we:

- Served more than 3,189 people across all programs, including 848 children and 1,001 women;
- Provided permanent housing to more than 2,050 previously homeless people;
- Provided emergency shelter to more than 1,193 individuals; and
- Helped 112 previously unemployed adults re-enter the workforce

Crossroads Rhode Island is not able to increase our budget to keep pace with postage increases totaling 40 percent over the next five years. Any expense, such as postage, that exceeds our means will result in reductions in our use of mail. This reduction will lead to less revenue, thus reducing the services our organization is able to provide those who need them most.

Please reconsider your proposal.

Sincerely,



Karen A. Santilli
President & CEO

Leave a legacy and let your generosity live on. Please consider putting Crossroads in your will.